



# **NATIVE AMERICAN RESOURCES, LLC**

*Training and Technical Assistance to Tribal Organizations*

## ***Malcolm B. Bowekaty (Zuni Pueblo)***

### **Education:**

B.A. Sociology and Psychology- University of New Mexico (1985)

### **Employment Highlights:**

#### Southwest Cultural Preservation Project, Inc DBA: SAGE Council (2007- to present)

Served as Grants Writer then promoted to Associate Director/Grant Writer. Secured funding from multiple private and public philanthropic foundations. Raised \$400,000 since being hired. Responsible for operations, corporate compliance, accounting, grants management and human resources. Delegated supervision in absence of Executive Director. Supervised three staff and three interns working on environmental, economic and health issues. Assisted the ED in Board communications and meetings. Worked on several Native American voter mobilization projects with a variety of multi-cultural community organizations, Pueblo and Tribal Nations in New Mexico and Arizona. Assisted key staff in legislation and lobbying on a variety of New Mexico State legislation during the 2008 and 2009 Legislature.

#### Intertribal Information Technology Company, LLC (IITC) (2003- 2007)

Served as the President and Chief Executive Officer for the company specializing in digitization and document conversion work of military maintenance manuals. Converted Military paper-based maintenance and technical manuals into electronic formats for hosting in web-based environments, local networked servers or PDA devices. Served the four main military branches on this business venture. Reported to a twelve (12) member, Board of Directors who were tribal leaders or CEO's of tribal companies. I was charged with overall business enterprise planning, strategic planning and the financial success of the venture.

In first year, regained a Department of Defense contract and resolved financial issues to bring the firm around to a \$17 million dollar company. Secured additional contracts with DOD worth, cumulatively, \$90 Million dollars. Successfully negotiated, secured, and paid off two (2) \$1 million lines of credit with the Native American Bank. Expanded the tribal consortia to eleven firms and one non-profit as the owners of the Intertribal Information Technology Company, LLC. Maintained two corporate offices in Alaska, New Mexico and contracting office in Virginia. Successfully maintained our U.S. Small Business Administration 8(a) certification through the Alaska Office.

#### Inter-Tribal Economic Alliance (ITEA) (2001-2003)

Serve as the Chief Executive Officer for ITEA. Reported to a five (5) member Board of Directors. Duties entailed securing funds for non-profit company and allied tribal firms from a wide variety of sectors- federal, state, tribal and private. Grant writing activities secured \$500,000 for ITEA. ITEA Board and several tribal leaders created a new venture to secure

Department of Defense contracts under Indian Set Aside rules. A joint venture among several tribal firms was initiated under ITEA.

Simultaneously, Coordinated marketing efforts with seven tribal firms, two Alaska Native corporations and one Hawaiian firm on creating tribal firms to secure subcontracting work. Secured Small Business Administration "8(a) certification" for IITC and twelve tribal companies. Coordinated an extensive Congressional lobbying campaign with tribal leaders to successfully secure startup funds for all tribal parties in the joint venture.

Successfully leveraged funding to start up a for-profit technology company, IITC, that secured-cumulatively- a \$90 Million Dollar contract with the Department of Defense. Provided consultation to twelve tribes to start up companies and become subcontractors to the large project. Actively assisted multidisciplinary business team during contract negotiations with the Department of Defense.

#### Pueblo of Zuni- Governor (1999-2002)

Elected to a four-year term as Governor of a 9,000 member Pueblo Indian Nation with land base of 600,000 acres in New Mexico and Arizona. Served as the Chief Executive Officer and Contracting Official for a twelve (12) department, 450- employee Tribal Governmental organization. Provided full governmental, policing, contracting and Trust Services for the Zuni Nation. Protected the people, property and natural resources.

Developed and implemented several tribal businesses, for-profit business corporations and investment companies all for the welfare and economic prosperity of the Zuni Indian Tribe. Successfully divested Federal control of Funds investments and doubled the principal and interest of stocks, bonds and fixed investments. Tripled federal and state funding for tribal programs with an average annual operating budget of ten (10) million dollars.

Initiated an extensive human resources project focused on re-training tribal workforce to information technology systems and electronically based operations and processes. Initiated organizational procedures in total quality management concepts and processes. For these efforts, we received the "Pinion Award" by Quality New Mexico. Initiated first ever Indian Tribal contract with USDA's Graduate School for "state of the art" human resources management at the under-graduate level.

Served on the "Tribal Leaders" Indian Health Service and Bureau of Indian Affairs budget formulation teams during 2000-2002. Helped increase base budget allocations for both Departments beyond the \$1 billion historical allocations. Lobbied extensively for health care, educational and business development funding from the twelve federal departments.

#### Zuni PHS Indian Hospital- Health Education Department (1987-1998)

Public Health Education Director for the Zuni Indian Tribe and Ramah Navajo Chapter. Certified Health Education Specialist (CHES) who directed department activities for twelve years consisting of grants writing services and health programming for tribes and non-profit agencies. Provided epidemiological research services and projects on health issues and community development issues. Developed, implemented and evaluated health promotion programs, school

health curricula and hospital-based clinical programs. Led several hospital committees on JCAHO Accreditation scoring highest points ever in the Albuquerque Area Indian Health Service Hospitals.

Collateral duties included assignment as Project officer for a \$5 million "638" Outpatient clinic and a \$3 million Outpatient Alcohol Treatment and Recovery Program. Developed specialty software for Indian Health Service Programs. Retained as a proposal reader for federal agencies on Diabetes, HIV and Cardiovascular diseases.

Pueblo of Zuni (1978-1987) Variety of positions held within the Zuni tribe, at different times.  
Social Services Department- Director of Child Protective Services for a 9,000- member community. Coordinated child abuse and neglect services with the tribal court, Police Department, schools and health services providers. Coordinated all contract counseling and treatment services for children, parents and families. Provided investigation and prosecutorial services on behalf on the Zuni Tribe.

Elderly Services Department- Served six years as supervisor for 20 Senior Companion and 10 Foster Grandparent workers. Provided general administrative functions, supervision, records management and patient care plan monitoring. Provided Health Promotion programming for the Elderly. Developed and implemented programs for frail Elderly to remain in their homes that prevented out of community placement.

**Professional Organizations/Affiliations:**

The Morris K. Udall Foundation (2003-2006) Board of Trustee- Member  
National Kidney Foundation (2002-2005)- Board of Directors-Member  
EPA Region 6 Tribal Operations Committee (1998-2003) Founding Chairman  
All Indian Pueblo Council (AIPC) (1999-2003) Member  
EPA National Tribal Operations Committee (1998-2002) Member  
University of Arizona- Center for Native American Health (1997-2001)- Member  
UNM School of Medicine- Minority Research Center/AHCPR (1994-1997)- Member  
American Public Health Association (APHA) (1993-1996)  
NCHEC- Certified Health Education Specialist (C.H.E.S) (1991-1998)  
Society of Public Health Education (SOPHE) (1989-1996)